Jornadas Técnicas Industrial Track 4.0





BURGOS, 24 DE OCTUBRE 2023



BUSINESS TECHNOLOGY STRATEGY MODEL

JORGE PÉREZ VELASCO. HEAD OF INDUSTRY4.0



Tech. & Strat. Model

Industry 4.0 in GI

Key Takeaways

Technology & Strategic M.

Industry 4.0 in GI

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Technology & Strategic Model

DRIVE Strategic Model

Values

Honesty, Humility, Perseverance and Work

Purpose Doing well by doing Good

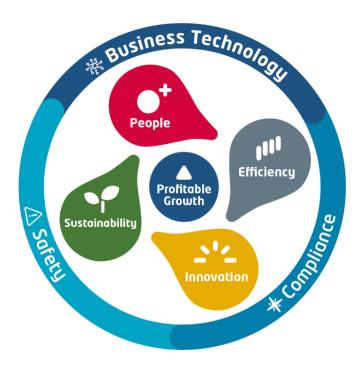
Mission

To improve the performance of our customers by providing innovative and sustainable metal solutions based on a highly **collaborative global** organization.

Vision

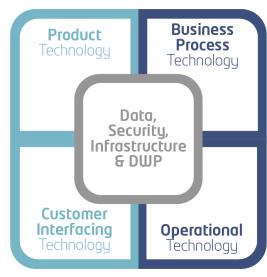
Leading metal solutions for a safer and sustainable future.





4th SP 2022-2024





Technology Strategy supports the Strategic Plan 2022-2024 through the use of Information Technologies:

- Strategy based on 4 separate but interconnected áreas, supported by infrastructure, Data and security.
- From the Digital Customer, going through the business processes and shop-floor operations.
- Based on the principles of security, efficiency, scalability and Innovation.

4th SP 2022-2024









GI Digitization Path

eGonvarri

Office 365

Gonvarri4.0

Gonvarri 4.0 as framework for the definition and execution of innovative ideas based on technology and aimed to improve shop-floor operations.

Consolidation and evolution of GI shopfloor applications Templates: MES, GAM...



OneSAP: Full template implementation. International footprint. Different systems and ERPs elimination.

eGonvarri: New way of approaching (e-commerce) the digital customer through a new web-based tool...

Evolution of Groups work station, in terms of SW (office 365) mobile and fixed telephony.

Evolution of current Intranet

Availability of tolos for "las mille". Improvements through the Digital Workplace (Power Platform)

Technology & Strategic M.

Industry 4.0 in GI

Key Takeaways

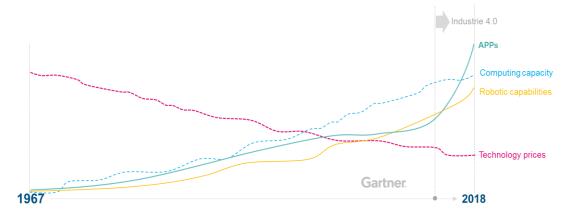
Industry 4.0 in GI

The Ws...

WHY - Challenges & Motivation

1 Adapt new Worldwide Trends

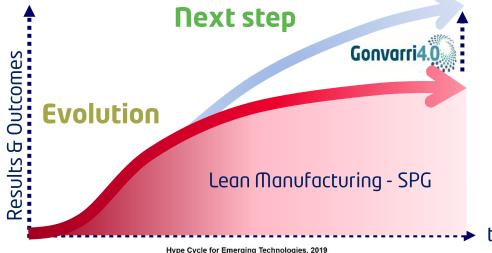
ENVIRONMENT DIGITIZATION, MOBILITY SOLUTIONS, SMARTIZATION



Industry 4.0 as a **new industrial revolution** driven by **technology**

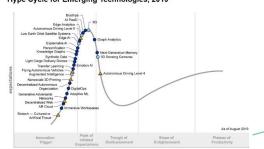
Margins Increasing & Source of Competitive Advantage

INTERNAL EFFICIENCY, PRODUCTVITY, FLEXIBILITY & CUSTOMIZATION



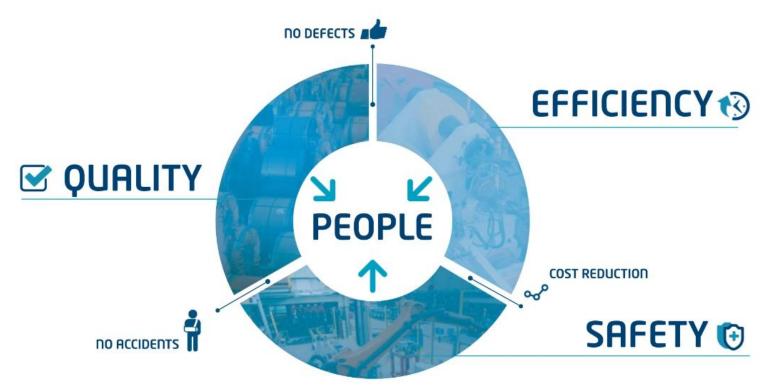
Explore Opportunities for the Future

NEW AND EMERGING TECHNOLOGIES



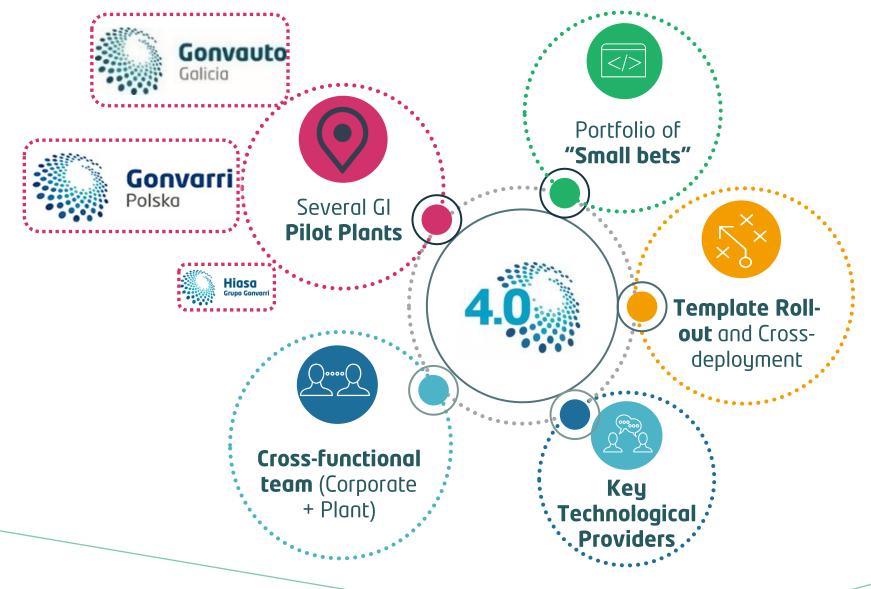
WHAT - We do to face the challenges

Portfolio of "Small Bets" for the digital transformation of GI and the digitization of physical assets, product and operations with the goal of safety, operational efficiency and the improvement of product quality.



To create a **learning** and **agile** company capable of continuously **adapting to**changing conditions

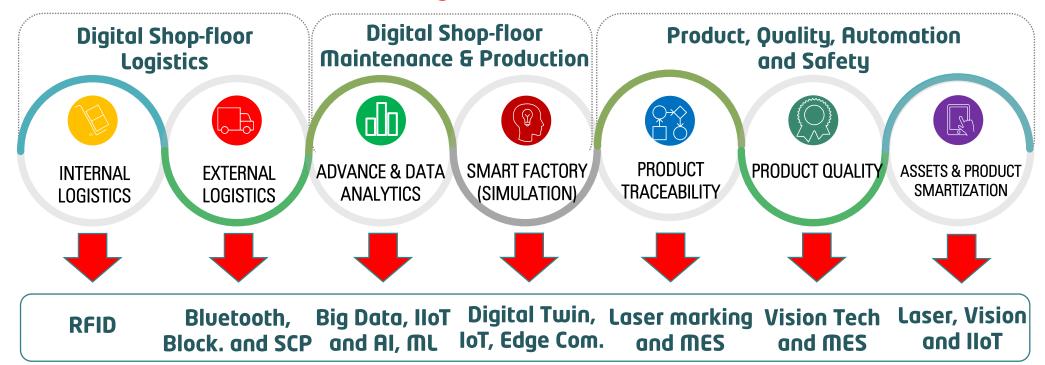
WHAT - Gonvarri 4.0 Main Foundations



HOW - Strategic Axes



Strategic axes in the SP



Technological drivers and targeted applications

Technology & Strategic M.

Industry 4.0 in GI

Key Takeaways

Conclusions and Key Factors to Success

C-Level Sponshorship is a must.

08

05

Best

Lessons

Open-minded company. Be ready for technology

End users (plant) need to feel accompanied

Practises &

Collaborative Project and bottom-up approach.

Change Management is a Key Factor. People are the FOCUS

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High involvement of end-users from the very beginning. They should take part of the definition.

In Technology, Plug&Play Solutions don't exist. Gonvarri 4.0 solutions are "alive" Set of Key Technological Partners.

BUSINESS TECHNOLOGY as **lever of the digital transformation** of Gl...



... source of our future competitive advantadge and new business models.

Gracias



JORGE.PEREZ@GONVARRI.COM